

**Franklin Covey's The 7 Habits for Managers® Workshop**  
**BES090**

Hours :    In Class   14                    Clinical   0                    Total   14

**Description**

Successfully leading a team takes a unique and different set of skills than those of an individual contributor. It's hard to be a good boss! Many leaders and managers have been promoted due to their individual competence, but struggle when it comes to leading and managing people. When managers fail, it is usually because they were unable to achieve important results. That failure typically stems from two causes:

1. They manage others before managing themselves.
2. They manage people instead of letting them manage themselves against shared expectations.

The 7 Habits for Managers® equips team leaders to address these basic issues and improve how they achieve sustainable results through and with others. This solution distinctly focuses on who a manager IS, not just what they DO. Its uniqueness is the lens of the 7 Habits framework and the way it applies new mindsets, skills, and tools towards becoming a great leader who can consistently deliver results. Develops essential mindsets, skills-sets and toolsets to get work done with and through others. Most valuable when needing to build the leadership pipeline at the frontline-leader level.

**Books**

The 7 Habits for Managers: Essential Skills and Tools for Leading Teams                    - ISBN:

**Learning Objectives**

Built on the foundation of The 7 Habits of Highly Effective People, participants will discover the revamped Habits.

1. Be Proactive®

Achieve extraordinary results by breaking through barriers.

2. Begin With the End in Mind®

Develop a results mindset in every activity you are engaged in.

3. Put First Things First®

Remove time wasting and energy draining tendencies by utilizing weekly planning.

4. Think Win-Win®

Lead teams with shared accountability and expectation processes.

5. Seek First to Understand, Then to Be Understood®

Create a workplace of candid give-and-take and accurate feedback

6. Synergize®

Demonstrate innovative problem solving by pursuing different, new and better alternatives

7. Sharpen the Saw®

Unleash the passion and capabilities of everyone on the team.

**Teaching Philosophy**

We believe that instructors, staff, and administrators have a shared responsibility to provide: 1) innovative course design and instruction; 2) a safe, learner-centered environment; and 3) an authentic learning experience.

**Teaching Methods**

Classroom - Instructor Led

**Evaluation Methods**

End of class evaluation

### Grading Policy

S=Satisfactory

U=Unsatisfactory

### Student Responsibilities

To ensure a quality and safe learning environment, students are required to follow the Post-Secondary Student Behavior policy #560. This policy can be found at [www.mntc.edu/board-policies](http://www.mntc.edu/board-policies). Printed copies are available upon request.

100% student engagement

100% attendance